



COUNTY OF WELLINGTON

COMMITTEE REPORT

To: Chair and Members of the Administration, Finance and Human Resources Committee
From: Dave Etherton, Director of Information Technology Services
Date: Tuesday, April 25, 2023
Subject: Network Perimeter Security Purchases

Background:

As part of the County's participation in the Province's Vendor of Record programme, staff obtained competitive quotes on the network equipment listed below and are recommending DELL as the preferred supplier for the brand of Palo Alto equipment. This equipment is on the hardware roadmap and in the 10-Year Plan for replacement.

Quoted prices came in higher than expected creating an overage of \$26,875.50 which exceeds the 2023 capital budget. Market prices for IT equipment related purchases have increased significantly as a result of increased demand and supply chain issues created by the COVID-19 pandemic.

Description	Budget	Price excluding GST
*Palo Cortex XDR Security System	\$410,000	\$398,474.04
PAN-PA-1420-Secure medium enterprises and small enterprise firewall (includes hardware installation)	\$190,000	\$228,401.46
2023 Capital Budget – Network Perimeter Security	\$600,000	\$626,875.50

*previously purchased

Recommendation:

That this report be received for information; and

That the 2023 capital budget for Network Perimeter Security be updated in accordance with the schedule.

Respectfully submitted,

Dave Etherton
Director of IT
Information Technology Services

FINANCIAL SUMMARY

COUNTY OF WELLINGTON CAPITAL PROJECT EXPENDITURE AND FINANCING SCHEDULE
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Project name: Network Perimeter Security
Project number : 20330081

PROJECT COSTS

	<u>Total</u>
<u>Bid:</u>	
Awarded Cost*	\$231,000
Actual costs to date*	407,000
Contingency	2,000
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Bid to Award	\$640,000

* includes net cost to County of HST

PROJECT BUDGET APPROVALS AND FINANCING

	Gross cost	General Capital Reerve	Municipal Recovery
2023 Capital Budget	\$ 600,000	\$ 465,000	\$ 135,000
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Budget amendment	\$ 40,000	\$ 31,000	\$ 9,000
Revised cost and sources of funding	\$ 640,000	\$ 496,000	\$ 144,000