



# COUNTY OF WELLINGTON

## Committee Report

**To:** Chair and Members of the Joint Social Services and Land Ambulance Committee  
**From:** Jackie Osti, Manager of Purchasing and Risk Management Services  
**Date:** Wednesday, November 13, 2024  
**Subject:** **Tender Award – Heat Pump Installation at 130 Grange Street**

### Background:

Staff recently issued Project No. CW2024-034 a tender to supply and install electric heat pumps at 130 Grange Street in Guelph, which is a two level 72-unit residential housing building.

The scope of work includes the supply and install of wall mounted ductless splits (a type of air conditioning and heating system that uses individual wall mounted blowers to provide temperature control in spaces without existing ductwork) complete with exterior wall mounted condensers and programmable thermostats. The purpose of the ductless heat pumps is to act as primary source of heating and cooling in each unit. The existing baseboard heaters will remain in the units only to be used for extreme cold temperatures.

On Thursday October 31, 2024, nine (9) submissions were received from contractors who attended the mandatory site meeting as follows, with pricing shown exclusive of HST @ 13%. A mandatory site meeting was held on October 11<sup>th</sup> with 18 mechanical contractors in attendance.

COMPANY NAME	TOTAL AMOUNT
Airwave Heating and Cooling, Guelph	\$632,812.95
Eco HVAC Solutions Inc., Brampton	\$646,233.00
Messenger Mechanical Services Inc., Oakville	\$718,603.00
Superior Air Systems Ltd., Etobicoke	\$724,318.00
Palladium Premier Group Ltd., Thornhill	\$737,450.00
Comfort Care Inc., Richmond Hill	\$796,800.00
Wellington Plumbing and Heating Ltd., Guelph	\$994,060.00
JTS Mechanical Systems Inc., Guelph	\$995,500.67
Arcadian Projects, Baden	\$1,071,339.00

The tender submissions were in order and staff are recommending awarding the contract as specified to Airwave Heating and Cooling of Guelph, Ontario at the total tendered amounts of \$632,812.95 excluding H.S.T. @13%.

Additional electrical and coring work is to be completed but not included in the scope of this tender for an estimated cost of \$369,000.00.

Additional professional fees for contract administration and inspection are estimated at \$3,000.00.

The funding for this project is provided in detail in the attached Financial Summary.

## **Strategic Action Plan:**

This report relates to the following objectives and priorities in the County's Strategic Action Plan:

- Making the best decisions for the betterment of the Community

## **Recommendation:**


That County of Wellington Project No. CW2024-034 for the installation of heat pumps as specified at 130 Grange St in Guelph be awarded to Airwave Heating and Cooling of Guelph, Ontario at the total amount of \$632,812.95 exclusive of HST @ 13%; and

That the funding for this project be approved as set out in the attached Financial Summary; and

That staff be authorized to issue the Purchase Order for the contract; and

That the Warden and Clerk be authorized to sign the necessary agreements.

Respectfully submitted,



Jackie Osti  
Manager  
Purchasing and Risk Management Services

## **In consultation with/approved by:**

Ken DeHart, County Treasurer  
Scott Wilson, Chief Administrative Officer

## FINANCIAL SUMMARY

<b>COUNTY OF WELLINGTON</b> <b>CAPITAL PROJECT EXPENDITURE AND FINANCING SCHEDULE</b>
--

Bid name: Heat Pumps for 130 Grange Street  
 Bid number: CW024-034

Project name: 130 Grange Electric Heat Conversion  
 Project number : 21530272

### **PROJECT COSTS**

	<b>Total</b>
<b><u>Bid:</u></b>	
Bid Award	\$650,000
Professional fees	\$3,000
Expenses to date	
Professional fees	21,000
Contingency	219,000
Other works to be awarded	369,000
Total Project Costs	\$1,262,000

\* includes net cost to County of HST

### **PROJECT BUDGET APPROVALS AND FINANCING**

	Gross cost	National Housing Co-Investment Fund	Housing Capital Reserve	Municipal Recovery - City of Guelph
2024 Capital Budget	\$ 1,262,000	\$ 1,028,000	\$ 54,000	\$ 180,000
Project Total	\$ 1,262,000	\$ 1,028,000	\$ 54,000	\$ 180,000